## GHL SYSTEMS BERHAD <br> (Company No: 293040-D)

Quarterly report on consolidated results for the fourth quarter ended 31 December 2011

## A. EXPLANATORY NOTES AS PER FRS 134

## A1. Basis of Preparation

The quarterly financial report has been prepared in accordance with the reporting requirements outlined in the Financial Reporting Standards ("FRS") 134: Interim Financial Reporting and Paragraph 9.22 of the Main Market Listing Requirements of Bursa Malaysia Securities Berhad ("Bursa Securities").

The quarterly financial statements should be read in conjunction with the latest audited financial statements of GHL Systems Berhad ("GHL" or "Company") and its subsidiaries ("Group") for the financial year ended 31 December 2010.

The Group and the Company have adopted the following applicable new Financial Reporting Standards ("FRSs"), revised FRSs, Issues Committee ("IC") Interpretations, amendments to FRSs and IC Interpretations, issued by the Malaysian Accounting Standards Board that are mandatory for current financial period:

| Amendments to FRS 132 | Financial Instruments: Presentation <br> Amendments to FRS 1 <br> Limited Exemption from <br> Comparative FRS 7 Disclosure for First-time Adopters |
| :--- | :--- |
| Amendments to FRS 2 | Group Cash-settled Share-based Payment Transactions |
| Amendments to FRS 7 | Improving Disclosures about Financial Instruments <br> IC Interpretation 4 |
| Determining whether an Arrangement contains a Lease |  |
| IC Interpretation 18 | Transfers of Assets from Customers |

Amendments to FRSs contained in the documents entitled "Improvements to FRSs (2010)"
FRS 1 First-time Adoption of Financial Reporting Standards
FRS 3 Business Combinations
FRS 127 Consolidated \& Separate Financial Statements
Amendments to FRS 2
Amendments to FRS 5
Amendments to FRS 138
IC Interpretation 12 Service Concession Arrangements
IC Interpretation 16 Hedges of a Net Investment in a Foreign Operation
IC Interpretation 17 Distributions of Non-cash Assets to Owners
Amendments to IC Interpretation 9 Reassessment of Embedded Derivatives

The revised FRS and amendment to FRSs are either not applicable to the Group and to the Company or the adoptions did not result in significant changes in accounting policies of the Group and the Company and did not have significant impact on the Group and the Company.

There is no early adoption by the Group and the Company on the following new FRSs, revised FRSs, amendments to FRSs and IC Interpretations, which have been issued as at the date of authorisation of these financial statements and will be effective for the financial periods as stated below:

IC Interpretation 19 Extinguishing Financial Liabilities with Equity Instruments

Amendments to IC Prepayment of a Minimum Funding

Interpretation 14
FRS 124

Requirement
Related Party Disclosures

Effective date for financial periods beginning on or after

1 July 2011

1 July 2011

1 January 2012

On 19 November 2011, the MASB issued a new MASB approved accounting framework, the Malaysian Financial Reporting Standards ("MFRS Framework"). The MFRS Framework is to be applied by all Entities Other Than Private Entities for annual periods beginning on or after 1 January 2012. However, entities which fall within the scope of MFRS 141 Agriculture and IC Interpretation 15 Agreements for Construction of Real Estate, including their parents, significant investors and ventures (herein referred as Transitioning Entities) will be allowed to defer adoption of the new MFRS Framework for an additional year. Therefore, the MFRS Framework will be applicable for Transitioning Entities for the annual period beginning on 1 January 2013.

The Company will be required to prepare financial statements using the MFRS Framework in its firsts MFRS financial statements for the year ending 31 December 2012. The Directors are of the opinion that the financial performance and financial position as disclosed in these financial statements for the year ended 31 December 2011 would not be significantly different if prepared under the MFRS Framework.

## A2. Audit Report

The audit report for the annual financial statements of the Group for the financial year ended 31 December 2010 was not subject to any audit qualification.

## A3. Seasonal or Cyclical Factors

The business of the Group is not affected by any significant seasonal or cyclical factors.

## A4. Unusual Items

There were no items or events that arose and affected the assets, liabilities, equity, net income or cash flows of the Group, to the effect that is of unusual nature, size or incidence other than followings:

|  | Current <br> Quarter <br> 31.12.11 <br> RM'000 | Preceding Year Corresponding Quarter 31.12.10 RM'000 | $\begin{gathered} \text { Current } \\ \text { Year To } \\ \text { Date } \\ \underline{\text { 31.12.11 }} \\ \hline \text { RM'000 } \end{gathered}$ | Preceding Year Corresponding Period 31.12.10 RM'000 |
| :---: | :---: | :---: | :---: | :---: |
| Included in administration and other operating expenses: |  |  |  |  |
| Allowance for doubtful debts | 1,120 | 2,331 | 1,941 | 1,036 |
| Impairment loss of property, plant and equipment | 20,862 | 5,760 | 20,862 | 5,760 |
| Property, plant and equipment written off | 1,649 | 450 | 1,651 | 450 |
| (Gain)/Loss on disposal of property, plant and equipment | 430 | 31 | 961 | (170) |

## A5. Change in estimates

There were no changes in estimates of amounts reported in the previous quarter that have a material effect on the results of the Group for the financial year ended 31 December 2011, other than the following:-

The Board was in the opinion that there should not be any residual value of EDC terminals after reassessed the marketability, changes in technology and replacement cost of EDC terminals. The effect on the accounts of this change of estimates is an impairment of property, plant and equipment of RM20.9 millions.

## A6. Changes in Debts and Equity Securities

There were no issuance and repayment of debt and equity securities, share buy-backs, share cancellations, shares held as treasury shares and resale of treasury shares during the current quarter under review.

## A7. Dividend Paid

There were no dividends paid during the quarter under review.

## A8. Segmental Reporting

The Group has six reportable segments, as described below, which are the Group's strategic business units. The strategic business units offer different geographical locations and are managed separately. For each of the strategic business units, the management of GHL reviews internal management reports on at least quarterly basis. The business segmentation is not disclosed as the Group is principally engaged in sale and rental of Electrical Data Capture ("EDC") equipment and its related software and services.

The following summary describes the geographical locations units in each of the Group's reportable segments:
(a) Malaysia
(b) Singapore
(c) Hong Kong
(d) Philippines
(e) Thailand
(f) China

Performance is measured based on segmental profit before tax, interest, depreciation and amortisation, as included in the internal management reports that are reviewed by the management of GHL. Segmental profit is used to measure performance as management believes that such information is the most relevant in evaluating the results of certain segments relative to other entities that operate within these industries.

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| Loss beff <br> Taxation |  |  |  |  |  |  |  |  |  |  |  |  |  |  | catis | \% |
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|  | (2094) |  |  |  |  |  |  |  |  |  |  |  |  |  | cient |  |


| Individual Quarter | Malaysia |  | Singapore |  | Hong Kong |  | Philippines |  | Thailand |  | China |  | Adjustment and elimination |  | Consolidated |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| 31 December | 2011 | 2010 | 2011 | 2010 | 2011 | 2010 | 2011 | 2010 | 2011 | 2010 | 2011 | 2010 | 2011 | 2010 | 2011 | 2010 |
|  | RM | RM | RM | RM | RM | RM | RM | RM | RM | RM | RM | RM | RM | RM | RM | RM |
|  | '000 | '000 | '000 | '000 | ${ }^{\prime} 000$ | '000 | '000 | '000 | '000 | '000 | '000 | '000 | '000 | '000 | '000 | '000 |
| (Gain)/Loss on disposal of property, plant and equipment | 37 | 30 | - | - | - | - | - | - | (57) | 1 | 450 | - | - | - | 430 | 31 |
| Share based payment | - | 223 | - | - | - | - | - | - | - | - | - | - | - | - | - | 223 |
| Inventory written off | 30 | 146 | - | - | - | - | - | - | - | - | (1) | - | - | - | 29 | 146 |
| Impairment loss on property, plant and equipment | 20,862 | 5,760 | - | - | - | - | - | - | - | - | - | - | - | - | 20,862 | 5,760 |
| Gain on disposal of other investments | 19 | - | - | - | - | - | - | - | - | - | - | - | (19) | - | - | - |
| Unrealised Loss/(Gain) on foreign exchange | 287 | 900 | - | 8 | - | 111 | 29 | 5 | (70) | (23) | - | (205) | 127 | 231 | 373 | 1,027 |
| Intangible assets written off | - | - | - | - | - | - | - | - | - | - | - | 1,292 | - | - | - | 1,292 |
| Property, plant and equipment written off | 0 | 450 | - | - | - | - | - | - | - | - | 1,649 | - | - | - | 1,649 | 450 |
| Property, plant and equipment written back | (2) | (31) | - | - | - | - | - | - | - | - | - | - | - | - | (2) | (31) |
| Reversal of allowance for doubtful debts no longer required | (407) | (670) | - | - | - | - | - | - | - | - | (28) | - | 1,691 | - | 1,256 | (670) |
| Inventories recovery | 3 | 50 | - | - | - | - | - | - | - | - | (2) | - | - | - | 1 | 50 |
| Waiver of debts | 14 | - | (173) | - | (57) | - | - | - | - | - | - | - | 216 | - | - | - |


| Cumulative Quarter | Malaysia |  | Singapore |  | Hong Kong |  | Philippines |  | Thailand |  | China |  | Adjustment and elimination |  | Consolidated |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| 31 December | 2011 | 2010 | 2011 | 2010 | 2011 | 2010 | 2011 | 2010 | 2011 | 2010 | 2011 | 2010 | 2011 | 2010 | 2011 | 2010 |
|  | RM | RM | RM | RM | RM | RM | RM | RM | RM | RM | RM | RM | RM | RM | RM | RM |
|  | '000 | '000 | '000 | '000 | '000 | '000 | '000 | '000 | '000 | '000 | '000 | '000 | '000 | '000 | '000 | '000 |
| REVENUE |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| External sales |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Inter-segment sales | 17,217 | 15,405 | - | - |  |  | 133 | 1,583 | 1,642 | 68 | - | 403 | $(18,992)$ | $(17,459)$ | - | - |
| Total revenue | 61,078 | 55,275 | - | - | - | - | 9,829 | 7,496 | 5,023 | 4,548 | 5,742 | 14,128 | $(18,992)$ | $(17,459)$ | 62,680 | 63,988 |
|  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
|  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| RESULTS |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Segment results | $(32,215)$ | $(31,045)$ | 141 | (40) | 47 | (19) | 443 | 216 | $(1,100)$ | $(2,176)$ | $(6,446)$ | (961) | 15,343 | 19,385 | $(23,787)$ | $(14,640)$ |
| Interest income |  |  |  |  |  |  |  |  |  |  |  |  |  |  | 202 | 174 |
| Interest expense |  |  |  |  |  |  |  |  |  |  |  |  |  |  | (264) | (199) |
| Loss before taxation |  |  |  |  |  |  |  |  |  |  |  |  |  |  | $(23,849)$ | $(14,665)$ |
| Taxation |  |  |  |  |  |  |  |  |  |  |  |  |  |  | (104) | 489 |
| Net loss for the financial year |  |  |  |  |  |  |  |  |  |  |  |  |  |  | $(23,953)$ | $(14,176)$ |
|  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Asset: |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Additions to noncurrent assets | 3,634 | 3,825 | - | - | - | - | 4,254 | 1,854 | 320 | 56 | 39 | 757 | - | - | 8,247 | 6,492 |
| Segment assets | 44,431 | 57,174 | - | 26 | - | 20 | 11,974 | 8,938 | 4,847 | 6,080 | 2,546 | 11,223 | 5 | 1,096 | 63,803 | 84,557 |
|  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Segment liabilities | 18,323 | 14,007 | - | 17 | - | 4 | 2,959 | 1,612 | 3,983 | 999 | 4,140 | 6,401 | $(2,946)$ | 22 | 26,459 | 23,062 |
|  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| $\begin{aligned} & \text { OTHER } \\ & \text { INFORMATION } \end{aligned}$ |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
|  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Allowance for doubtful debts <br> Impairment loss on goodwill on consolidation | 11,563 | 418 | - | - | - | - | 210 |  | 416 | 618 | 1,103 |  | $(11,351)$ |  | 1,941 | 1,036 |
|  | - | 691 | - | - | - | - | - |  | - | - | - | 126 | (1,35) |  | - | 817 |
| Bad debts written off Depreciation of property, plant and equipment | 33 | 2,381 | 21 | - | - | - | - | - | - | - | 9 | - | (56) | - | 7 | 2,381 |
|  | 3,265 | 5,508 | - | . | - | . | 942 | 644 | 882 | 961 | 1,267 | 934 | - | . | 6,356 | 8,047 |


| Cumulative Quarter | Malaysia |  | Singapore |  | Hong Kong |  | Philippines |  | Thailand |  | China |  | Adjustment and elimination |  | Consolidated |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| 31 December | 2011 | 2010 | 2011 | 2010 | 2011 | 2010 | 2011 | 2010 | 2011 | 2010 | 2011 | 2010 | 2011 | 2010 | 2011 | 2010 |
|  | RM | RM | RM | RM | RM | RM | RM | RM | RM | RM | RM | RM | RM | RM | RM | RM |
|  | '000 | '000 | '000 | '000 | '000 | '000 | '000 | '000 | '000 | '000 | '000 | '000 | '000 | '000 | '000 | '000 |
|  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| (Gain)/Loss on disposal of property, plant and equipment | 619 | (157) | - | - | - | - | - | - | (103) | (13) | 445 | - | - | - | 961 | (170) |
| Share based payment | - | 223 | - | - | - | - | - | - | - | - | - | - | - |  | - | 223 |
| Inventory written off | 30 | 96 | - | - | - | - | - | - | - | - | 1 | - | - |  | 31 | 96 |
| Impairment loss on property, plant and equipment | 20,862 | 5,760 | - | - | - | - | - | - | - | - | - | - | - |  | 20,862 | 5,760 |
| Gain on disposal of other investments | 19 | (17) | - | - | - | - | - | - | - | - | - | - | (19) | - | - | (17) |
| Unrealised Loss/(Gain) on foreign exchange | 91 | 682 | - | 8 | 1 | 111 | 1 | 7 | (96) | (74) | 52 | (205) | 74 | - | 123 | 529 |
| Intangible assets written off | - | - | - | - | - | - | - | - | - | - | - | 1,292 |  | - | - | 1,292 |
| Property, plant and equipment written off | 2 | 450 | - | - | - | - | - | - | - | - | 1,649 | - | - | - | 1,651 | 450 |
| Property, plant and equipment written back | (6) | (31) | - | - | - | - | - | - | - | - | - | - | - | - | (6) | (31) |
| Reversal of allowance for doubtful debts no longer required | $(1,881)$ | $(1,964)$ | - | - | - | - | - | - | - | - | (28) | - | 1,691 | - | (218) | $(1,964)$ |
| Inventories recovery | (57) | (15) | - | - | - | - | - | - | - | - | - | - | - | - | (57) | (15) |
| Waiver of debts | 14 | - | (173) | - | (57) | - | - | - | - | - | - | - | 216 | - | - | - |

## A9. Valuation of Property, Plant and Equipment

The Company did not have any major adjustments on revaluation of its property, plant and equipment during the current quarter under review.

## A10. Material Events Subsequent to 31 December 2011

There are no material events subsequent to the end of the quarter under review that have not been reflected in this report, other than the following:-

On 8 February 2012, the company has granted $8,056,400$ ordinary shares to the Directors and employees at exercise price of RM0.50 per share. The vesting period of the options is up to 2 November 2012.

Details of share options granted to Directors of listed issuer and Directors of subsidiaries are as follows:-

| Name | Designation | Shares Offered |
| :--- | :--- | ---: |
| Kanagaraj Lorenz | Chief Executive Officer of <br> GHL Systems Berhad | $1,500,000$ |
| Ng King Kau | Executive Director of GHL <br> Systems Berhad | $1,000,000$ |
| Herve Jean Alfieri | Executive Director of GHL <br> Systems Philippines, Inc | 395,000 |
| Chumacera, Rey Maria <br> Receno | Executive Director of GHL <br> Systems Philippines, Inc | 210,700 |
| Fong Seow Kee, David | Independent Non-Executive <br> Director of GHL Systems <br> Berhad | $1,000,000$ |
| Goh Kuan Ho | Non-Independent Non- <br> Executive Director of GHL <br> Systems Berhad | $1,000,000$ |

## A11. Changes in the Composition of the Group

There were no changes in the composition of the Group during the financial quarter under review.

## A12. Contingent Liabilities

Save as disclosed below, the Group does not have any contingent liabilities as at the date of this report, other than the following:-
(a) Banker's guarantee in favour of third parties RM'000

- Secured


## A13. Capital commitment

There was no capital commitment as at the date of this report.

## A14. Significant related party transactions

Significant related party transactions for the current quarter under review are as follows:

| Related Party: | Current Year <br> Quarter <br> 31.12.2011 <br> RM'000 | Current <br> Year To Date <br> 31.12.2011 <br> RM'000 |
| :--- | ---: | ---: |
| ( Supply of EuroPay-MasterCard-Visa chip-based <br> cards and/or data preparation and personalisation of <br> chip-based cards; supply of computer hardware and <br> software; sales of payment solutions; sales and rental <br> of EDC terminals and other related services by the <br> GHL Group to e-pay (M) Sdn Bhd ("e-pay") * |  |  |
| \# Purchase of EuroPay-MasterCard-Visa chip-based <br> cards and/or data preparation and personalisation of <br> chip-based cards; purchase of computer hardware and <br> software; sales of payment solutions; sales and rental <br> of EDC terminals and other related services by the <br> GHL Group from Microtree Sdn Bhd ("Microtree") * |  | $3,1,216$ |

$\wedge \quad$ GHL Systems Berhad Executive Chairman and major shareholder Loh Wee Hian has an indirect interest in e-pay (M) Sdn Bhd through his $61.60 \%$ shareholding in e-pay Asia Limited, the holding company of e-pay (M) Sdn Bhd. He is currently also the Executive Director of e-pay (M) Sdn Bhd as well as the Executive Chairman and CEO of e-pay Asia Limited.
\# GHL Systems Berhad Non Executive Director and major shareholder Goh Kuan Ho is currently General Manager of Microtree.

* The Board of Directors is of the opinion that all the transaction above have been entered into in the normal course of business and have been established on terms and conditions that are not materially different from those obtainable in transaction with unrelated parties.

